

ABOUT LARRY EVERSOLE



Having worked for the two largest ag lenders in the U.S, Founder Larry Eversole has observed up close that the “big boys” in ag lending often treat interactions with their farmer clientele as more transactional and less personal. He believes there is a better way, in which the borrower gets more than an approval or disapproval on their application. Eversole Farm Financial has a much different technique, as a boutique ag lending firm that wants to take a more detailed, thorough approach to clients, catering to the individual farmer’s real estate needs on a much deeper level.

Born into the fifth generation of a family farm in Central Illinois, Larry Eversole got a taste of entrepreneurship early when, at age 12, he bought two Chester White bred gilts. From those, he started his own farrow-to-finish hog operation on his grandfather’s farm. He enjoyed the freedom of making decisions and plotting his own course, and learned he liked the challenge of deciding how to continually improve a business.

In addition, he grew up helping with the usual ag-kid chores on the farm until he went off to college in 1984, earning a Bachelor of Science degree in Agricultural Economics at Southern Illinois University in Carbondale. After graduation, he worked for an agricultural manufacturing company for three years.

In 1992 Larry began his agrifinance career as a loan officer for one of the nation’s largest ag lenders, where he would spend eight years bringing in new clients, developing existing client relationships, making loans to farmers, and helping the firm expand new markets. He was soon promoted to Vice

President of Agricultural Financial Services, a role he held until 2000.

For more than 20 years, Larry worked as a Client Relationship Manager and Regional Sales Officer with two of the nation’s top ag lenders, managing multimillion-dollar loan portfolios for clients and negotiating real estate loan proposals. He is experienced in working with farmers and other agricultural real estate investors across several states to determine their specific needs, and in developing and maintaining strong relationships with both clients and colleagues within the ag lending industry across several states.

Based in Effingham, Illinois, Larry still goes back to the family farm often, where his great-nephew is now the seventh generation working the land. In his free time, he enjoys traveling the Midwest — especially to visit his daughters and granddaughters — rifle-hunting and target shooting, and working out. He also belongs to a men’s group Bible study and is active in his church.